

People You Know

Courtesy of DirectSalesAdvisor.com

Sometimes, especially when you're first beginning, it's difficult to find people you know that you think might have an interest in your products, hosting a party, attending your open house or even joining your company! Use the worksheet below to jog your memory. Try to think of everyone you know and keep going until you have at least 5 names under each category. If you can think of more – you go girl! **Reward yourself** for accomplishing this task.

Family

- 1.
- 2.
- 3.
- 4.
- 5.

Friends

- 1.
- 2.
- 3.
- 4.
- 5.

Online Friends

- 1.
- 2.
- 3.
- 4.
- 5.

Your Coworkers

- 1.
- 2.
- 3.
- 4.
- 5.

Spouse Coworkers

- 1.
- 2.
- 3.
- 4.
- 5.

Neighbors

- 1.
- 2.
- 3.
- 4.
- 5.

Church

- 1.
- 2.
- 3.
- 4.
- 5.

Clubs

- 1.
- 2.
- 3.
- 4.
- 5.

Parents of Kid's Friends

- 1.
- 2.
- 3.
- 4.
- 5.

Community

- 1.
- 2.
- 3.
- 4.
- 5.

Sales/Service

- 1.
- 2.
- 3.
- 4.
- 5.

Acquaintances

- 1.
- 2.
- 3.
- 4.
- 5.

Can you think of any others? How about your mailman, plumber, cashier or favorite waitress? Don't forget your hair stylist, children's teachers and your sister-in-law's best friend. If you need more space, simply print more copies 😊